

# Standard Qualification Questionnaire

Last Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ H   O

Fax: \_\_\_\_\_ H   O

Email: \_\_\_\_\_

*(Please use ink or ballpoint. Please print carefully.  
Please fax prior to appointment.)*

# CONFIDENTIAL

*The more we understand your needs and goals,  
the better we can serve you.*



Caruso's Sandwich Company  
5488 E. Burma Road  
Harrison, Idaho 83833  
(866) 221-7751

# Personal and Business Information

Name: \_\_\_\_\_ Date of Birth: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_  Own  Rent How Long? \_\_\_\_\_

State/Province: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_ Citizen:  Yes  No If no, please explain? \_\_\_\_\_

Phone Home: \_\_\_\_\_ Business: \_\_\_\_\_ Best time to call: \_\_\_\_\_

Fax: \_\_\_\_\_ Other/Email: \_\_\_\_\_ Best place to call: \_\_\_\_\_

Marital Status:  S  M  D  W If married, spouse's name & occupation: \_\_\_\_\_

Number of children/dependents: \_\_\_\_\_

Education:  High School Graduate  College  Master's  Ph.D.  Other \_\_\_\_\_

How did you learn about Caruso's Sandwich Company? \_\_\_\_\_

Current Business or Employment: \_\_\_\_\_

Responsibility (please attach resume, if available): \_\_\_\_\_

Most Recent Annual Income \$ \_\_\_\_\_

Have you ever owned your own business?  Yes  No If yes, what type: \_\_\_\_\_

How long have you been looking for a business? \_\_\_\_\_

What businesses have you looked at? \_\_\_\_\_

Area preferred (City/State): 1st: \_\_\_\_\_ 2nd: \_\_\_\_\_ 3rd: \_\_\_\_\_

What professional affiliations and hobbies do you have? \_\_\_\_\_

What attracts you to business ownership; and what are you looking for or expecting in owning your own business?

**Please circle the six to ten attributes which best describe you:**

Amiable	Controlling	Flexible	Independent	Outgoing	Strong willed
Bottom line	Diplomatic	Focused	Leader	Persuasive	Supportive
Compassionate	Direct	Growth oriented	Loyal	Reliable	Thinker
Competitive	Eccentric	Hard working	Money oriented	Results Driven	Traditional
Conservative	Enthusiastic	Impatient	Open minded	Risk Taker	Understanding
Considerate	Enterprising	Intuitive	Opinionated	Spontaneous	Unique/Different

What did you like *most* about your past jobs or businesses? \_\_\_\_\_  
\_\_\_\_\_

What did you like *least* about your past jobs or businesses? \_\_\_\_\_  
\_\_\_\_\_

What do you consider your greatest achievement? \_\_\_\_\_  
\_\_\_\_\_

On the basis of your past experience, your strengths are: \_\_\_\_\_  
\_\_\_\_\_

Your weaknesses are: \_\_\_\_\_  
\_\_\_\_\_

Are you interested in multiple units? \_\_\_\_\_

Would you be involved on a part-time or full-time basis? \_\_\_\_\_

How many hours can you devote per week: \_\_\_\_\_ Days per week: \_\_\_\_\_

Would friends or family be involved in your business? \_\_\_\_\_

If yes, whom? \_\_\_\_\_

How soon do you want to start your business? \_\_\_\_\_

**Please circle, then rank in order, the six to ten things that are most important to you:**

- |                    |                      |                   |
|--------------------|----------------------|-------------------|
| Integrity _____    | Accomplishment _____ | Freedom _____     |
| Family _____       | Contribution _____   | Result _____      |
| Success _____      | Independence _____   | Prestige _____    |
| Fulfillment _____  | Creativity _____     | Competition _____ |
| Fun _____          | Growth _____         | Recognition _____ |
| Money _____        | Security _____       | Happiness _____   |
| Challenge _____    | Control _____        | Health _____      |
| Relationship _____ | Honesty _____        | Flexibility _____ |



